

MAXIMIZING COST SAVINGS IN DYNAMICS 365

A Customer Success Story

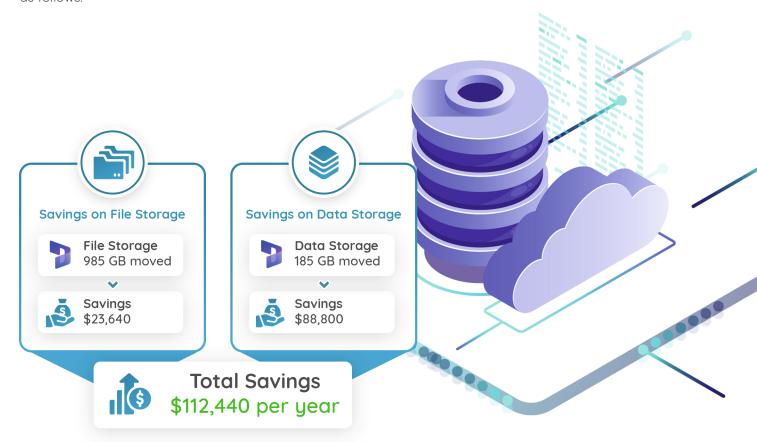


A customer recently transitioned from the legacy Microsoft Dynamics 365 storage model to the model, that separates data capacity from file capacity. This customer had utilized AttachmentExtractor to extract their e-mails & note attachments for two years and wanted to see the value of our solution on the updated storage model.

A Clear ROI Assessment for Our Customer's Storage Needs

During the migration, the customer sought clarity on the value and savings AttachmentExtractor could provide under the new storage model. They required an accurate cost-savings analysis to gauge the ROI of keeping our solution.

To address these concerns, we conducted a thorough assessment of their existing storage needs, usage trends, and the capacity savings from previously migrated content. The analysis uncovered significant savings in both file and data storage costs after the migration. With the new pricing model (\$2 per GB for file storage and \$40 per GB for data storage), the cost reductions achieved through AttachmentExtractor per year were calculated as follows:





By utilizing AttachmentExtractor to optimize storage processes, the customer achieved a remarkable annual savings of approximately \$110,000 in capacity costs. With a yearly subscription fee of \$9,908, this translated into an outstanding return on investment (ROI) of 1,100%, underscoring the substantial cost-saving benefits of our solution.



Long-Term Savings and Efficiency with AttachmentExtractor

This analysis highlights the significant financial advantages customers can achieve by utilizing AttachmentExtractor, even after transitioning to a new storage model. The analysis confirms that our solution remains a critical asset for effective data management and cost reduction, enabling customers to maximize their investment while optimizing operations. With clear data and actionable insights, AttachmentExtractor not only delivers immediate savings but also secures its role as a key tool for long-term business efficiency.



