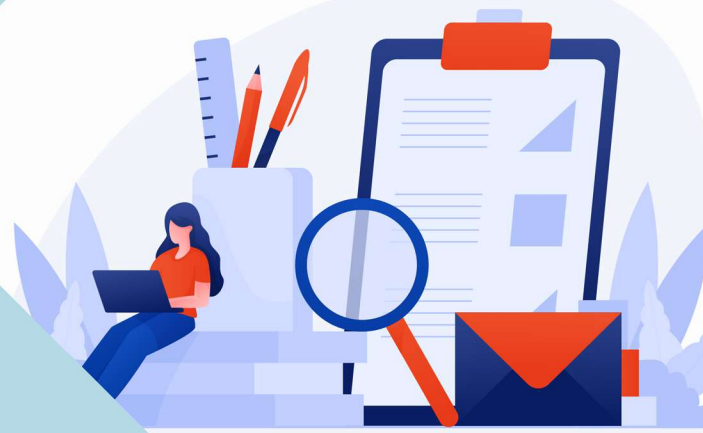# REALIA GROUP

CASE STUDY

Increase productivity and save time in document generation

ⓘ ABOUT

Realia Group is the largest provider of expert services in the brokerage and management services of apartments, properties, and commercial facilities in the Nordic countries. Their vision is to offer a better living and real estate wealth.

CHALLENGE

Realia Group depended on the traditional documentation method, as the standard generation feature in Dynamics 365 proved inadequate and could not automate the process. Frequent meetings with property companies led to the manual editing of documents, which was time-consuming. The manual process not only slowed down their operations but also increased the risk of miscommunication.

SOLUTION

In an attempt to find a reliable solution to generate and automate their documentation process, their IT team highly recommended the mscrm-addons solution, DocumentsCorePack. With this, they were able to overcome all of their documentation challenges.

01 ▶ Boost in Productivity

Realia Group, a leading provider of expert services in the Nordic Property Services industry, manages a wide range of real estate. With the implementation of DocumentsCorePack, the team has significantly accelerated their documentation process. This tool has streamlined their workflow, making it more efficient. As a result, Realia Group can now handle its extensive real estate documentation with speed and accuracy.

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02 ▶ Time and effert saved

By implementing the DocumentsCorePack Template Designer, Realia Group automated the creation of documents for client meetings. The predefined templates extracted data from Dynamics 365, saving up to an hour per meeting. The automation streamlined their documentation process, significantly enhancing operational efficiency and productivity. DCP increased overall productivity and improved the quality of client interactions by ensuring accurate documentation. This holistic improvement allowed the team to focus on critical tasks, further driving business success.

03 ▶ Value for money

DocumentsCorePack's simple and user-friendly features made it easy for the Realia Group to adapt. This simplicity ensured that everyone could quickly adapt to the solution. The combination of easey to use and affordability delivered exceptional value, boosting the team's productivity and efficiency. Documentscorepack played a crucial role in enhancing operational effectiveness and added value.

CONCLUSION

In conclusion, Realia Group effectively incorporated DocumentsCorePack into their day-to-day document generation processes. They found it a valuable asset, significantly speeding up their project development. This tool has become a great asset for their business, ensuring smooth and efficient processes. Due to its effectiveness, they highly recommend DocumentsCorePack to other Dynamics 365 users.

Are you ready to revolutionize the way you handle your documents too?

❯ START YOUR 14-DAYS FREE TRIAL! | All features and support included

66 We have found DocumentsCorePack helping us accelerating the development work in the project and now it is an essential tool for us making the business process running smoothly. We are happy with our choice! **99**

Harri Karjalainen, CIO